


**We bring things into play,
instead of being cast away.**



Reuse is a central part of Klaravik's business. Our service is based on circulating used machines, tools and vehicles to make sure that things are being used again and again. We bring things into play, instead of being cast away. We are a natural choice to consuming new things.



A MESSAGE FROM THE CEO OF KLARAVIK DENMARK

Sustainability – A part of our DNA

For us, sustainability is not a new agenda – it's embedded in our DNA. Since Klaravik Denmark was established, our goal has been to recycle more second-hand machinery, tools and vehicles as a sustainable alternative to buying new. Over the years, we have successfully inspired more and more people to choose second-hand equipment. We now auction over 60,000 items every year – a clear testament to our sustainability commitment. It's something we're very proud of.

From the beginning, our business concept has been focused on circularity. But sustainability is about much more than that, and we need to approach the issue from different angles. That's why I want to highlight the sustainability aspects that I'm particularly proud of in Klaravik.

Our local presence has been one of our greatest strengths from the word go. Today, through our auction brokers, we are represented throughout the country. Whether in the city or the countryside, Klaravik is always close by. We want to be an essential partner for the local business community in a larger perspective. With around 30 local auction brokers and over 40 employees in 2023, all of them making recycling easier for thousands of businesses, we have certainly come a long way.

As a company, we strive to do the right thing, which is closely linked to our sustainability work. We aim to be transparent, honest and reliable. VBy being a pioneer and a role model

in the industry, we try our best every day to live up to our values, so that sellers, buyers and employees all feel that Klaravik will always "Do the right thing." Whether it's safe bidding systems or more general sustainability initiatives, our ethical compass must always point in the right direction. That's an ambition I'm proud to be a part of.

What about the future? The only way forward is more sustainability. With more electric company cars. With even more recycled machinery, tools and vehicles. With more selling and buying customers who understand the value of sustainability through the purchase of second-hand and circular goods. With even more social benefits. For an even more responsible future.



CEO of Klaravik Denmark





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Our sustainability report is organised along ESG lines (Environment – Social – Governance)

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Sustainability and the Agenda 2030

In this report and in our sustainability work in general, our starting point is Agenda 2030, the UN's Sustainable Development Goals. Our main focus is on the following goals, and later on we present real-life examples of how we are working towards them.





3. Good health and well-being

In 2023 we supported medical research through cancer initiatives including Knæk Cancer and Støt Brysterne. Internally, we conducted regular employee surveys and interviews and offered special health insurance to help us achieve our goals

5. Gender equality

We at Klaravik take pride in helping to push our industry towards 'new norms', especially when it comes to the number of women in our traditionally male-dominated world focused on machinery and vehicles.

We believe that diversity in our teams not only enriches our company, but also contributes to innovation and sustainable development. That's why women are a natural part of our auction and administration teams. Together, we strive to create an environment where talent and skills are valued regardless of gender.

8. Good working conditions and economic growth

In line with this goal, Klaravik works constantly to improve working conditions, and supports the UN Global Compact.

10. Reduced inequality

Klaravik takes action at several levels of society to reduce inequality. That's why we offer sponsorships and are in the process of developing the Klaravik Plan in Denmark, with a planned launch in 2024.

10. Locally anchored

Klaravik is firmly anchored in our local communities and is proud that our auction brokers live and work locally. We believe in the importance of presence and engagement in our local area, helping us to understand and serve our customers the best we can.

Our local presence gives us a unique insight and opportunity to create value for our customers as well as the community around us

12. Sustainable consumption and production

In 2023, over 60,000 second-hand items were auctioned at Klaravik, which is a testament to our imposing position as a leading marketplace for machinery, tools and vehicles. This status gives us a unique opportunity to not only support commerce, but also to actively promote

and inspire recycling and sustainable practices. We are committed to having a positive impact on both the environment and the communities around us by promoting responsible resource use and a circular economy.

13. Fighting climate change

In addition to actively promoting CO2 savings by inspiring people to buy second-hand instead of new, we also work towards this goal by increasing the use of electric company cars within Klaravik, establishing partnerships

with local subcontractors and generally implementing greener solutions.

16. Peaceful and inclusive societies

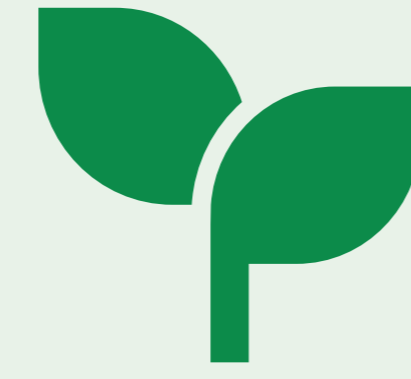
Under our anti-corruption policy, customers are checked to minimise the risk of money laundering and other illicit activities.



TTV



We put bidders and sellers first



We make a difference



We do the right thing



We are humble and respectful



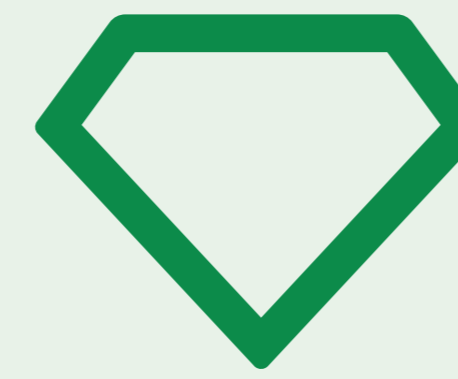
We act like an owner



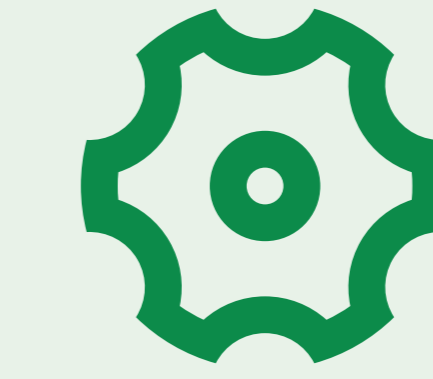
We make brave decisions



We deliver results



We have backbone and grit



We continuously improve



We are better together

Core values drive our sustainability efforts

Our ten core values govern our business and our approach – towards each other as well our customers. The core values help govern Klaravik with financial growth, customer satisfaction, employee motivation, and, not least, sustainability as clear driving forces in everything we do.

Environment



Photo: Eva

→ Klaravik's entire business model is based on circularity. →

The entire business model of Klaravik is based on circularity. We make sure that used tools, machines and vehicles can be reused instead of being wasted. And this takes place in a climate-smart sales process, where we neither transport nor carry away any sales objects – until the buyers themselves pick up their auction winning. By simplifying the trade of used products, we can contribute to companies seeing the simplicity and the value of purchasing and selling used products, rather than buying new ones.

→ Klaravik's entire business model is based on circularity. →

*A small number are taken to our Støvring and Tølløse sites before they are sold.



A circular business model that promotes reuse

In 2023, a record number of over 60,000 items were sold on klaravik.dk, representing a 21.5% increase in auction turnover. This increase also meant a significant increase in recycling, with more people choosing second-hand goods over new ones. Klaravik works actively to encourage this positive development.



CO₂- calculator to highlight climate savings

To raise bidder awareness and encourage people to see what an environmental difference it can make to buy second-hand with Klaravik, a CO₂-calculator was added to klaravik.dk.

The calculation (which is based on data from Anthesis Group) works out the average material consumption and CO₂ impact associated with the manufacture of a brand-new machine/vehicle in the relevant category.

DIGITAL VISNING

Se detaljerne, og udforsk objektet fra forskellige vinkler med vores filmede rundvisning.

Vigtig info

Som køber skal du kontrollere objektet ved afhentning Herefter kan der ikke gøres indvendinger. Hvis objektet adskiller sig væsentligt fra beskrivelsen, skal Klaravik kontaktes inden objektet fragtes (bemærk, at der gælder særskilte vilkår for konkursauktioner). Alle objekt findes hos den sælgende virksomhed, og du som køber har ansvar for afhentning og fragt. Som køber har du 15 dage til at afhente objektet, efter auktionen er afsluttet.

10.956 kg CO₂e ... er, hvad du kan spare i CO₂-udledning ved at købe denne vare brugt i stedet for ny.

Hvordan har vi beregnet det? Til sammenligning svarer en flyvning fra Stockholm til Mallorca til 478 kg CO₂e pr. passager.

AFSLUTES: **7 dage 20 timer**
18 jul. 09:15

FØRENDE BUD: **80.000 DKK** RESERVATIONSPRIS: Opnået

[Log ind som køber](#)

[Opret en køberkonto](#)

25% moms tillægges

Bud (11st)	Tidspunkt	Budgiver
80.000 DKK	10 jul 11:46	4
62.000 DKK	10 jul 10:38	6
61.000 DKK	9 jul 23:41	5

Ⓢ = Autobud [Vis budhistorik](#)

Example from the website

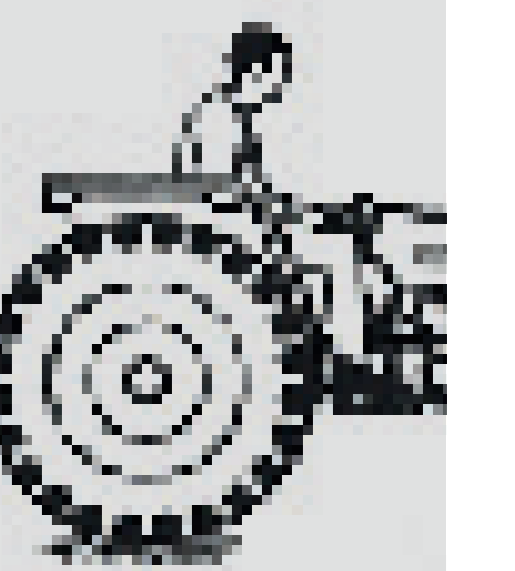


Responsible waste sorting and fair sourcing

Our head office in Tølløse and our Støvring site have an efficient recycling system for handling waste, including paper, plastic, metal and organic waste.

More generally, we also focus on reducing wasted resources, for example by reducing the day-to-day consumption of paper.

When we source branded clothing, printed items, office supplies and other consumables, we prioritise local sub-contractors. This is part of our commitment to strengthening the communities in which we operate. We strive to continuously improve our supplier selection process in order to promote sustainability and support the local communities of which we are an integral part.





6
hybrid or electric
cars leased in
2023



Electric car targets to encourage fossil-free transport over time

As part of our sustainability efforts, we encourage employees to choose to ride a bike to work whenever they can. We are also actively trying to reduce the use of petrol and diesel vehicles in KlaraVik. So as company cars come up for replacement, the new cars will be either hybrid or electric. From 2025, all newly leased company cars will be electric only, underlining our commitment to reducing our carbon footprint and promoting environmentally friendly transport.



September is the new **Steptember**

What keeps on going but never stops? In 2023, this classic riddle took on a new meaning when the whole of TBAuctions took part in **Steptember** – an internal employee competition between TBAuctions companies. The purpose was to inspire more people to choose climate-friendly and healthy alternatives in everyday life, with daily step counting as a motivating factor. How far could we go in a month? At Klaravik Denmark, we walked more than once around the world during the month.

Social



Strong local presence for sustainable cities and communities

Through our local presence and local recruitment, Klaravik helps to create jobs outside the large urban areas. After all, the decision to locate our head office in a rural area was deliberate. This approach can stimulate the economy and help address small-town depopulation over the long term.

In our business, we act as sales intermediaries for more than 9,900 companies, whose ownership is often closely linked to the local area. This improves their future sustainability and strengthens the local business community on several levels.

In addition to our local auction brokers, we have a strong local management structure. Klaravik Denmark was founded in 2017 by Esben Hyllested and Kern Wandell, based on the Swedish Klaravik model. From the beginning, Klaravik has had a solid managerial presence in both Jutland and Zealand. In 2023, a middle management team was also established, operating from the Tølløse head office and the Jutland office.



58
medarbejdere
(øgning med 60%)

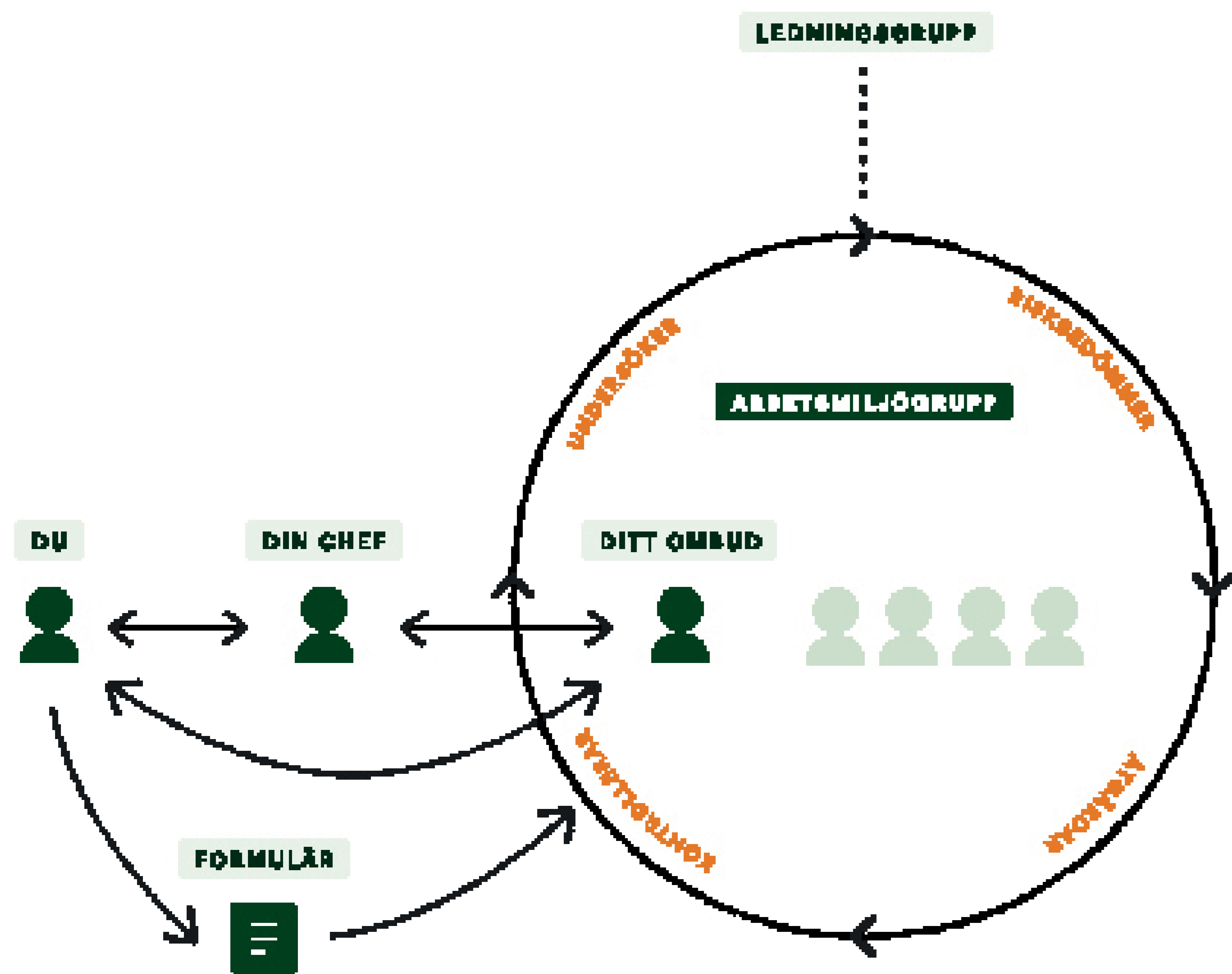


Support and sponsorships for cancer research and club sports

In 2023, Klaravik supported cancer research through Knæk Cancer and awarded sponsorships to local sports clubs of various kinds.

This shows how committed we are to making a positive contribution to society by supporting health research and community sports activities. Through our contribution to Knæk Cancer, we hope to promote important advances in cancer treatment. Our sports club sponsorships help to strengthen the local community and promote a healthy lifestyle.





Ensuring compliance with Klaravik’s values is a task shared by every one of our employees. They are supported by our occupational health and safety group, which represents employees as well as management.

Employees are able to anonymously report rule breaking, illicit activities, bullying, etc. In addition, we are continuously working on initiatives to safeguard the working environment and promote job satisfaction.

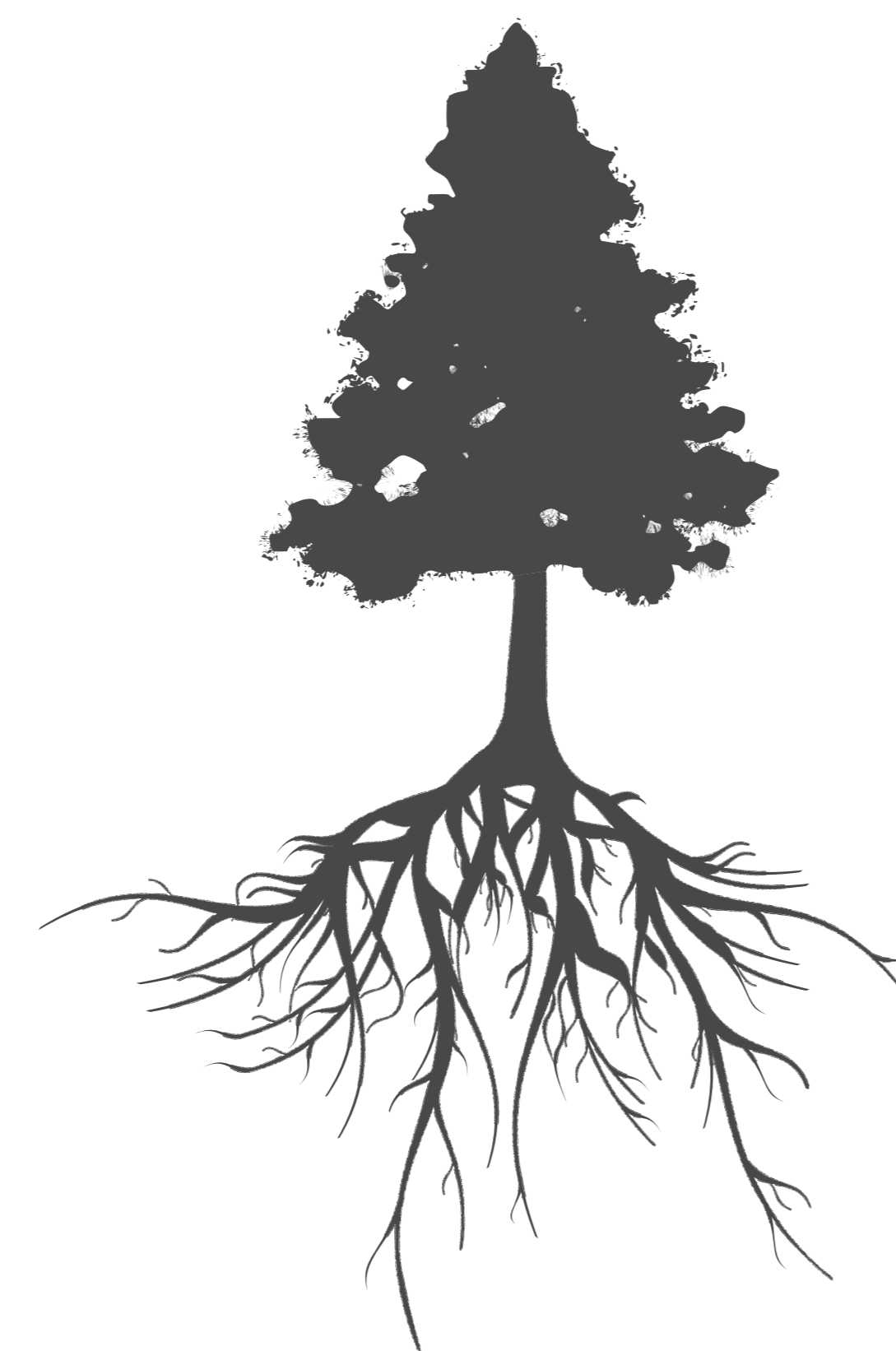


Focus on gender equality to transform industry norms

We operate in a male-dominated industry. Construction, civil engineering and agriculture are areas where men are overrepresented. That's something we want to change. We are confident that our industry will benefit from a broader skills base and different points of view. That's why we are striving for a more equal gender distribution among auction brokers, office workers and senior roles. We are doing what we can to achieve balance in a unbalanced industry.

In 2023 our eNPS (Employee Net Promoter Score) score was 32, proof that our efforts to promote well-being and employee satisfaction are paying off. We have since doubled down on gender equality for the benefit of employees and Klaravik as a whole.

In 2023, we focused more on internal communication and corporate culture, and the day-to-day working environment has improved as a result.



Good working conditions for secure comfort

At Klaravik, we sympathize with UN Global Compact. We believe that a professional, active, and responsible business practice includes observance, not only of local laws and regulations, but also of well anchored and dispersive international laws, agreements, and ethical standards.



Staying healthy and taking fewer sick days is an indicator of a good work-life balance as well as a healthy working day. During 2023, we had a sickness absence rate of 5.7%, which unfortunately was above our ambitious target of 3%. That's why we launched several initiatives throughout the year to improve the situation and help us achieve our 3% target.

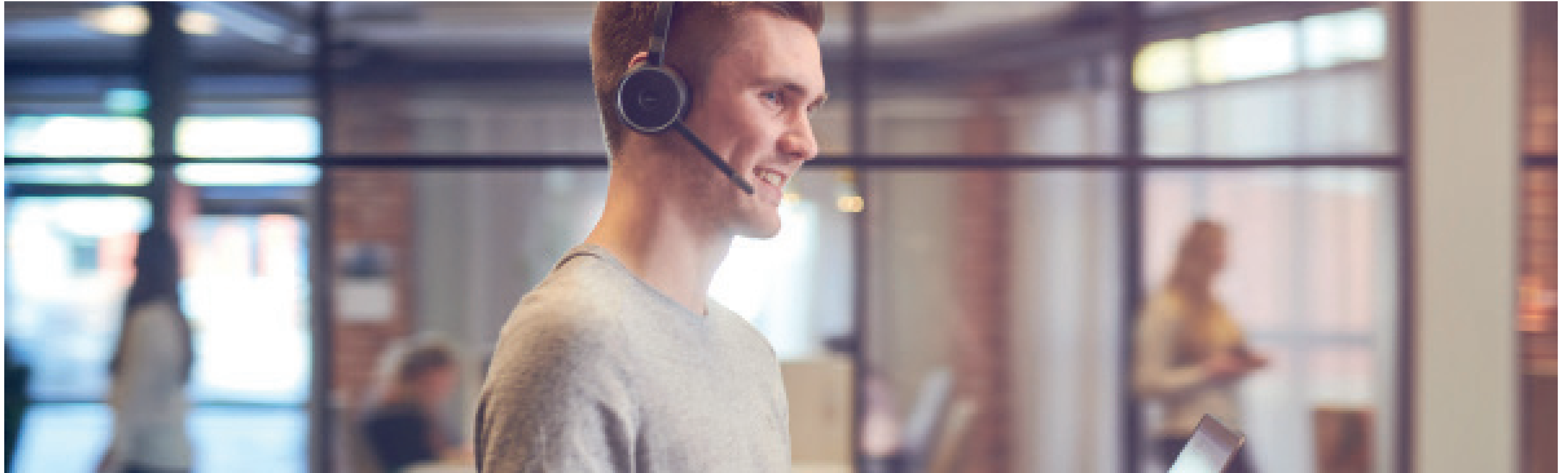


Governance

Anti-corruption activities for secure global business

Klaravik has implemented a series of measures connected to KYC (Know Your Customer) this year to counteract money laundering, terrorism, and other criminal activities.

Buyers from countries outside of the EU with a corruption index below 60 (according to Transparency International's annual index) go through an extensive review before a bidding is potentially being approved. All foreign buyers, no matter the country, are reviewed and validated manually. Bidders from countries that lack fundamental democratic rights like Belarus and Russia are not allowed to place bids on klaravik.dk.



Internal recruitment for a sustainable supply of skills

We want to be a company where co-workers are able to take the next step. We also want to make skills development possible in the current profession – and give talents new areas of responsibility to keep the skills and the hunger that make us attract co-workers in the short and long run.

Klaravik established a middle management level in 2023, and the year was also marked by organisational changes. As a result, more employees were given new functions and roles within the organisation.

Therése found a new role in the same place – became Klaravik’s first Sustainability Manager

Therése Gilleby has been part of Klaravik for five years. She has held several different positions in this time and made significant progress in her professional development, all within the Klaravik framework. In September 2023 she became Klaravik’s first Head of Sustainability.

When Klaravik was looking for its first quality and sustainability chief, Therése was the obvious choice. The impact on Klaravik Denmark has been positive, with Therése calmly but firmly focused on new initiatives.

“Klaravik is moving forward, which leads to new opportunities dynamically. As we have grown, new positions have been required, and new doors have opened. This goes for me, but also many others. Other companies would surely have chosen a different path and only looked externally in a recruitment process. But my experience is that Klaravik always keep potential internal candidates in mind,” she says and continues: “This mindset also makes it possible for the skills and personal profile

to be matched gradually, given the different teams and their needs. To make sure that the right person ends up at the right place. With the individual’s development and the best interests of the company in mind.”

Sustainability collaboration at many levels

Therése Gilleby is also responsible for Klaravik’s sustainability group, in which Klaravik Denmark is an important member and various functions from other parts of the company are represented.

She is also part of a local sustainability network in Karlstad, Sweden, and represents Klaravik in the group’s overall sustainability team on an international level.

“This involves collaboration on many levels, with short- and long-term initiatives.

Sharing experiences with other companies keeps us on our toes and helps us to identify what we can do better.

We’re not resting on our laurels – we know our sustainability journey has only just begun.”



TBAUCTIONS

KLARAVIK V A V A T O **AUKSJONEN^{NO}**

PS
AUCTION

troostwijk
auctions

BMA
British Medical Auctions

dab
A TBAUCTIONS BRAND

Klaravik is a part of the Dutch group TBAuctions, the leading B2B auction group in Europe with focus on used machines and industrial equipment. The group as a whole sells 2.9 million objects every year, has 137 million website visits a year, and employs about 1,000 people. The group consists of the auction brands Vavato (BE), Klaravik (SE/DK/FI), Troostwijk (EU), Auksjonen (NO), PS Auction (SE), BMA (UK), and DBA (DK). All of them have reuse and circularity as a central part of their business, and the common motto for the entire group is: “Everything has value”

Forbedringer for 2024

Vi har planer om at:

1. Continue to work towards our long-term goal of achieving a more fossil-free car fleet. By the end of 2026, 100% of Klaravik Denmark's car fleet will be electric. In addition, we will turn our attention to eco-friendly driving.
2. Install facilities to charge electric cars at the head office in Tølløse
3. Improve our internal recycling by acquiring a composting machine for the Tølløse head office, so that we can recycle organic waste into nutrient-rich soil.
4. Introduce more activities focused on employee well-being and skill development. This will include more frequent sparring and a goal to limit absences to 3% and increase employee well-being
5. Increase the focus on health to promote physical activity and well-being among our employees.
6. Work actively to promote gender equality in all areas of our company.
7. Launch an improved "Staff Handbook" and set up a digital whistleblower scheme.
8. Expand our sponsorship activities by developing the Klaravik Plan
9. Focus on efforts to significantly increase the number of active buyers and encourage buyers to become sellers as well.
10. Introduce the CO₂ calculator in even more categories/segments to let our buyers know how their purchases of second-hand items on Klaravik.dk help reduce their carbon footprint.
11. Increase customer satisfaction and confidence to buy and sell second-hand on Klaravik, as measured by a higher Trustpilot score and higher scores in our own customer surveys.



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